

# LEAVE A LEGACY FOR THOSE YOU LOVE

As a professional, you know how important it is to undertake careful planning to help manage, protect and grow your assets for the future.

You want to ensure that everything you've worked hard to achieve is preserved for your loved ones, and that their financial future is secure. That's why establishing a trust is a vital part of any comprehensive financial plan.

Setting up a beneficiaries trust can be complicated, time-consuming and expensive, but PPS has taken the pain out of it.

PPS has been administering monies on behalf of the minors for over 50 years.

## THIS TRUST IS NOT PROFIT-DRIVEN AND HAS ONE OF THE MOST COMPETITIVE COST STRUCTURES AVAILABLE

It's cost-effective. Instead of creating a new trust at a high cost, assets can be transferred to the PPS Beneficiaries Trust (at death or inter vivos). This trust is not profit-driven and has one of the most competitive cost structures available in the industry, eliminating fees for drawing up of documentation, capital acceptance and capital dissolution.

## WHEN SHOULD I INVEST IN A BENEFICIARIES TRUST?

If any of the following scenarios apply to you, you should consider setting up a trust:

- o If a minor is an heir to an estate
- o If an heir is incapable of looking after his or her own financial affairs
- o If you want to protect the wealth you have created for your heirs to enjoy,
  - e.g. guard against insolvency and structure your finances to ensure they are tax efficient

### WHAT KIND OF TRUST IS THE PPS BENEFICIARIES TRUST?

The PPS Beneficiaries Trust is a non-discretionary, vesting trust. In other words, the trustees do not have the discretion to appoint or remove beneficiaries other than those specified by you. All benefits go to your beneficiaries and will be paid out in cash according to your wishes.

# WHERE DOES THE PPS BENEFICIARIES TRUST INVEST ITS MONEY?

Our beneficiaries will be provided for by the PPS Beneficiaries Trust for different vesting depending on the age at which they become beneficiaries. Consequently, careful consideration is required when investing the assets of the trust to match the specific requirements of the varying vesting periods.

To this end, our investment consultants, PPS Investments, have in conjunction with our trustees, developed an investment allocation model specifically for the trustees to allocate assets appropriately between a range of approved portfolios.

Within this range of portfolios, managed by the selected fund managers, the individual portfolios have deliberately different mandates relating to the degree of investment risk and the recommended investment term associated with the portfolio.

Beneficiaries with a short vesting period will, for instance, be invested in a portfolio of lower risk assets, whilst a longer vesting period would allow for a greater exposure to growth assets.

## THE CURRENT RANGE OF PORTFOLIOS COMPRISES:

PPS Flexible Income Fund

PPS Conservative Fund of Funds

PPS Moderate Fund of Funds

PPS Managed Flexible Fund

#### Allan Gray Balanced Fund

The selected portfolios used within the allocation model are formally reviewed on a regular basis by the Trustees.

## OUR MEMBER SAYS...

"My father was a successful GP in Pinetown, KZN, and had established a good life for us in Westville. When I was 9, both my parents died in tragic circumstances, and left my two older siblings and me shell-shocked and reeling. We were left without a guardian and my mother's estate was bankrupt.

We were kept out of orphanages and the care of State Welfare, thanks to my father's membership of PPS. His cash assets were transferred into the PPS Beneficiaries Trust, which for 14 years, ensured that we had enough money to live on and paid for our school fees and higher education. It enabled me to become a graduate professional and a PPS member in my own right.

My Dad can never be replaced. And I will always hold him in high regard because his care for us outlived his life. I see PPS as the executor of that care and I will always feel deeply moved when thinking of them."

#### Karen Strydom, PPS Member

Consult your PPS Product Accredited Financial Adviser Or call us on 0861 PPS 121

# WHO CAN JOIN PPS?

Graduate professionals completing or holding a qualifying 4-year degree, or equivalent thereof, such as an Honours, a Masters or a Doctorate, for a profession that, on graduation, will be eligible for PPS membership. The members of the PPS professional circle include: Accountants, Actuaries, Advocates, Attorneys, Architects, Dentists, Doctors, Engineers, Pharmacists, Physiotherapists, Scientists, Surgeons and other professions.

#### pps.co.za

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